

BALANCE SHEET

At as 30 Sep 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		3,869,405,680,935	2,754,894,711,571
I. Cash and cash equivalents	110		889,576,819,450	431,280,211,670
1. Cash	111		723,209,390,576	301,052,986,337
2. Cash equivalents	112		166,367,428,874	130,227,225,333
II. Short-term financial investments	120		2,084,475,463	147,247,104,156
1. Short-term investments	121		2,084,475,463	147,247,104,156
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130		1,472,419,445,183	1,067,870,840,610
1. Trade accounts receivables	131		919,164,152,772	517,115,426,879
2. Advances to suppliers	132		518,331,298,905	448,013,358,415
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135		52,996,959,500	118,070,855,728
6. Provision for short-term bad receivables	139		(18,072,965,994)	(15,328,800,412)
IV. Inventories	140		1,335,981,195,580	1,000,688,640,979
1. Inventories	141		1,339,698,922,048	1,005,180,066,613
2. Provision for devaluation of inventories	149		(3,717,726,468)	(4,491,425,634)
V. Other short-term assets	150		169,343,745,259	107,807,914,156
1. Short-term prepaid expenses	151		5,643,070,187	633,361,307
2. VAT deductible	152		156,844,064,855	83,488,315,175
3. Tax and accounts receivable from State budget	154		720,300,072	2,047,266,114
4. Other short-term assets	158		6,136,310,145	21,638,971,560
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		433,438,581,699	338,837,624,371
I. Long-term receivables	210		4,155,858,970	3,402,367,156
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218		4,155,858,970	3,402,367,156
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		289,585,272,435	309,371,965,147
1. Tangible fixed assets	221		147,270,068,725	138,317,044,502
- Historical cost	222		280,998,346,831	256,493,282,035
- Accumulated depreciation	223		(133,728,278,106)	(118,176,237,533)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		118,492,739,843	102,549,625,805
- Historical cost	228		120,244,805,996	103,944,044,761
- Accumulated depreciation	229		(1,752,066,153)	(1,394,418,956)
4. Construction in progress expenses	230		23,822,463,867	68,505,294,840
III. Property investment	240		-	-
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250		136,745,000,000	21,450,000,000
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252		136,745,000,000	21,450,000,000
3. Other long-term investments	258			
4. Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		2,952,450,294	4,613,292,068
1. Long-term prepaid expenses	261		2,952,450,294	4,613,292,068
2. Deferred income tax assets	262			
3. Others	268			
VI. Goodwill	269		3,323,399,059	-
TOTAL ASSETS	270		4,306,167,661,693	3,093,732,335,942

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		3,478,135,495,831	2,249,776,496,468
I. Short-term liabilities	310		3,417,812,315,751	2,198,614,066,081
1. Short-term borrowing and debts	311		1,775,857,873,701	1,355,862,909,670
2. Trade accounts payable	312		946,241,079,588	555,806,870,275
3. Advances from customers	313		16,035,132,943	11,931,918,224
4. Taxes and liabilities to State budget	314		103,764,972,199	108,374,396,989
5. Payable to employees	315		45,083,723,501	49,717,668,603
6. Payable expenses	316		19,533,269,024	11,373,272,839
7. Accounts payables	317			3,819,056,663
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		500,855,785,287	89,574,266,028
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		10,440,479,508	12,153,706,790
II. Long-term liabilities	330		60,323,180,080	51,162,430,387
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		29,246,333,263	23,823,386,519
4. Long-term borrowing and debts	334		30,035,456,400	26,535,456,400
5. Deferred income tax	335			
6. Provision for unemployment allowance	336		1,041,390,417	803,587,468
7. Provision for long-term liabilities	337			
B. OWNER'S EQUITY (400= 410+430)	400		821,677,915,415	735,660,268,722
I. Capital sources and funds	410		821,677,915,415	735,660,268,722
1. Paid-in capital	411		554,720,000,000	554,720,000,000
2. Capital surplus	412		52,120,798,051	52,120,798,051
3. Other capital of owner	413			
4. Treasury stock	414		(2,812,000,000)	(2,335,000,000)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		9,498,452,085	(15,295,831,325)
7. Investment and development fund	417		26,011,367,417	26,011,367,417
8. Financial reserve fund	418		1,238,321,765	243,337,950
9. Other fund belong to owner's equity	419		12,698,833,364	12,669,047,040
10. Retained profit	420		168,202,142,733	107,526,549,589
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439		6,354,250,447	108,295,570,752
TOTAL RESOURCES	440		4,306,167,661,693	3,093,732,335,942

INCOME STATEMENT

At as 30 Sep 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
1. Sales	01		2,598,905,394,039	1,774,499,963,165	7,205,877,913,915	5,615,837,500,063
2. Deductions	02		34,172,584,695	65,979,293,464	111,376,699,901	139,774,134,962
3. Net sales and services	10		2,564,732,809,344	1,708,520,669,701	7,094,501,214,014	5,476,063,365,101
4. Cost of goods sold	11		2,368,940,392,677	1,599,027,745,969	6,545,619,320,208	5,067,687,550,805
5. Gross profit	20		195,792,416,667	109,492,923,732	548,881,893,806	408,375,814,296
6. Financial income	21		16,146,807,494	15,200,040,886	40,722,302,475	44,332,765,204
7. Financial expenses	22		43,340,094,683	23,368,741,211	118,936,711,731	75,837,823,821
<i>Include: Interest expense</i>	23		<i>26,550,652,300</i>	<i>20,489,983,201</i>	<i>78,975,110,978</i>	<i>55,873,433,933</i>
8. Selling expenses	24		58,863,867,186	23,373,115,497	201,293,952,637	167,312,137,422
9. General & administrative expenses	25		47,825,752,868	38,911,381,622	107,740,478,104	89,908,630,042
10. Net operating profit	30		61,909,509,424	39,039,726,288	161,633,053,809	119,649,988,215
11. Other income	31		4,099,120,509	7,563,926,326	13,690,037,848	11,444,761,417
12. Other expenses	32		1,229,760,042	141,737,061	2,672,767,073	150,847,790
13. Other profit	40		2,869,360,467	7,422,189,265	11,017,270,775	11,293,913,627
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		64,778,869,891	46,461,915,553	172,650,324,584	130,943,901,842
16. Current corporate income tax expenses	51		18,113,166,310	10,938,078,758	47,753,032,031	21,354,790,251
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		46,665,703,581	35,523,836,795	124,897,292,553	109,589,111,591
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62					
19. EPS (VND/share)	70		843	739	2,253	2,256

CASH FLOW STATEMENT

As at 30 Sep 2010 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Profit before tax	01		172,650,324,584	130,943,901,843
2. Adjustment in accounts				
Fixed assets depreciation	02		11,239,324,306	7,990,141,314
Provisions	03		1,970,466,416	(5,903,405,596)
Unrealized foreign exchange difference loss/gain	04		(9,498,452,085)	(1,148,294,343)
Loss/gain from investments	05		(20,417,428,354)	(8,340,018,893)
Interest expenses	06		78,975,110,978	55,873,433,933
3. Operating profit before the changes of current capital	08		234,919,345,845	179,415,758,258
Changes in accounts receivable	09		(404,548,604,573)	(216,789,874,816)
Changes in inventories	10		(334,518,855,435)	59,837,709,284
Changes in trade payables	11		1,219,198,249,670	630,789,894,596
Changes in prepaid expenses	12		(5,009,708,880)	(467,009,835)
Paid interest	13		(73,233,574,996)	(51,768,170,902)
Paid corporate income tax	14		(47,879,191,403)	(10,585,662,585)
Other receivables	15		1,846,275,013	2,762,516,475,235
Other payables	16		(636,346,914,458)	(2,878,544,819,428)
Net cash provided by (used in) operating activities	20		(45,572,979,217)	474,404,299,807
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(37,458,163,609)	(24,533,295,496)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		1,846,275,013	581,547,608
3. Cash paid for lending or purchase debt tools of other companies	23			
4. Withdrawal of lending or resale debt tools of other companies	24			
5. Cash paid for joining capital in other companies	25		(9,295,000,000)	(41,437,505,767)
6. Withdrawal of capital in other companies	26			11,367,748,000
7. Cash received from interest, dividend and distributed profit	27		19,967,421,014	4,115,749,310
Net cash used in investing activities	30		(24,939,467,582)	(49,905,756,345)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners' equity, repurchase issued stock	32		(477,000,000)	(279,000,000)
3. Cash received from long-term and short-term borrowings	33		3,692,615,060,047	3,820,995,348,828
4. Cash paid to principal debt	34		(3,097,084,805,468)	(4,032,360,505,442)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(66,244,200,000)	(47,635,717,400)
Net cash (used in) provided by financing activities	40		528,809,054,579	(259,279,874,014)
Net cash during the period	50		458,296,607,780	165,218,669,448
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		431,280,211,670	77,643,507,863
Influence of foreign exchange fluctuation	61			
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		889,576,819,450	242,862,177,311